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# How to Get Your Home Ready to Sell During the Pandemic

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The coronavirus pandemic may have changed the way homes are selling, but here's the important thing: homes are still selling. Much of the process remains the same; you still need to declutter, clean, and make improvements to your home in order to better your prospects of selling. However, you will likely need to use technology in order to show your home to potential buyers. We've provided some advice below to help you prepare for the process.

## **The Basics of Preparing Your Home to Sell**

*No matter how you show your home to prospective buyers, it will only be successful if the home is tidy and clean.*

- First of all, as Heathered Nest notes, you will need to [declutter each room](#) and space of the home, remembering to depersonalize as you go.
- There are several things you can do with the items you [no longer need](#), such as selling, donating, or recycling.

- You also need to deep clean your home in order to make the best impression. Besides, sellers are typically expected to [clean quite thoroughly](#) before closing.
- Hiring a [professional cleaning service](#) can save you a lot of time and energy throughout the selling process.

### **Important Improvements**

*Along with decluttering and cleaning, you will need to consider improvements and upgrades that can help to sell your home.*

- Think of any [minor repairs](#) that need to be addressed, such as holes in the drywall, broken drawer handles, or leaky faucets.
- Also, look for ways to [boost curb appeal](#), such as painting the front door, creating an outdoor living space, and/or pressure washing the house.
- Once you've made improvements, be sure to keep your home [maintained](#) while it's on the market.

### **Alternatives to In-Person Showings**

*There are several ways that prospective buyers can tour your home that don't involve them actually coming over.*

- Having great [real estate photos](#) to post online is still an essential part of selling a home.
- [Virtual showings](#) like video-chat and 3D walkthroughs are steadily gaining in popularity among home buyers because of their simplicity and convenience.
- As great as virtual showings can be, TKHL explains you have to take steps toward making yours [stand out](#) among the crowd. In short, make sure it's professionally done and accessible to a wide audience.

If you need to sell your home, don't let the pandemic stop you. Get your home in the best shape that you can, and learn how to navigate whatever tech is necessary to sell your home. Before you know it, you could be closing the deal and moving onto the next stage in your life!